

www.BuildersJobDone.com-- Connecting the Dots for the Building Industry

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Everything you need to manage your business.

All Right Here.



BuildersJobDone.com

BuildersJobDone is the working web site designed exclusively to meet the business needs of small to medium-sized builders. It gives you:

- **Office management tools** that make it easy to quote jobs, schedule tasks, manage customer and contact data and more.
- **A surplus materials marketplace** where you can find real deals on surplus products – or sell your own.
- **A sub finder** that helps you hook up with the right subcontractors in your area.

You can also promote your business, discover new products and more. Best of all, BuildersJobDone is incredibly easy to use. To see just how easy...

All for just \$29 a month.

Take a quick tour **Get started now**

BuildersJobDone.com may be the best thing in the building business since cement sidewalks. This new resource for the construction industry links suppliers, contractors, subcontractors and consumers—the first site of its kind, with no forerunners or comparisons. It is as innovative in its own right as perhaps the cell phone, personal computer, and the iPod. Years ago, people told inventors at IBM that no one would want a personal computer, and look what happened!

Larry Kambas, the visionary behind **BuildersJobDone.com**, saw a need to connect the dots between various functions, levels, languages, and needs within the entire building industry. Like the inventor of the light bulb, Kambas was trying to find a way to make things in the world work better—in this case, in the builder’s world. With the creation of his new web-based tool, this invention sheds light on the good intentions of the inventor and his quest to improve the quality of life in the construction business—but especially to level the playing field for small builders.

Now, builders of all sizes—from one-man-bands to full-scale companies—can take part in business-to-business networking through this site, as a one-stop resource. A significant feature of this website is that it is bi-lingual, in English and Spanish. It also contains an extremely useful glossary of terms in English/Spanish, to assist members in their business dealings with each other.

“We have contractors who need subs but may not have broad enough resources to meet their needs. We have subs who can provide services but don’t have ways to make themselves known broadly to contractors. We have big suppliers who have surplus, but don’t have a way to broadly advertise it. We have consumers looking for contractors, subcontractors, and surplus materials who have to drive all over the city to find what they

need. Small builders don't have effective ways to manage their jobs, insure their people, much less have a retirement account. We also have people in the business who want to work together, but don't speak each other's language! Everyone in the building industry has needs, but we're not connected to each other. **BuildersJobDone.com** is that connection.”

Kambas reels with compassion for the smaller, independent builder who doesn't have access to the same prices, materials, supplies, advertising, and business management as do the larger builders in Atlanta. “From guys who work out of their trucks, to guys who run their business out of their home or a small office, to good workers who don't speak English, they can't get good pricing or the range of materials and resources that are available to the more established builder,” Kambas said. “**BuildersJobDone.com** is their answer.”

Some of the main features of the website include:

MY PAGE – for example, a builder logs in as a builder member. Here you'll find things like ads from industries selling their products like surplus plywood; SureContact emails newsletters; Canac Kitchens is selling polished brass pull knobs for .80 versus \$3.99 retail. The builder is able to buy at deep discounts. Here you can also list your items for sale, i.e. a builder who has a pallet of HardiPlank left over after a job. Also on your MY PAGE, you can list all your customer information to create your own data base, or contact management system.

MY WISH LIST – Enter an item like a key word search, and any time somebody lists that item by surplus, you will get notified.

BUILDERS(k) – This part of the site offers full service retirement plans, where you are an individual or a group, you can set up a retirement plan for yourself through this group program.

EARN REWARDS PROGRAM – As a builder member, you get people to sign up with BuildersJobDone.com. If they use your number to sign up, the system serves as a counter to track your number for the number of people you sign up. You can be awarded everything from t-shirts to a cruise for two, depending on the number of your referrals.

TOOLS: The site offers a glossary of English to Spanish plus 120 common phrases. This part of the site is being expanded continually. It offers a simple calculator, music, and a whole collection of contract forms. These include a simple standard form agreement between the owner and contractor, or contractor and subcontractor. The forms cover everything from scope of work, liens, termination agreements, etc. that protect the contractor and the owner, and legitimizes the contractor to the owner.

MESSAGE BOARD: Offers live chats with industry professionals who the builder members may not otherwise have the opportunity to meet. These live chats can be

valuable networking sessions, as well as extremely informational to the builder member's company.

Here are some benefits from being part of this network:

- Presence in this site will help legitimize small subcontractors.
- Builders can create their own office management system, from tracking their jobs, to finding subs, to finding surplus materials.
- Remodelers, plumbers, sheet rockers, everyone can market themselves by adding their names to our list of resources, and having their own web page in our system.
- A builder can pull out legal forms (like a job contract) from the system to work with their customers.
- Subs or contractors can participate in a 401K for themselves, otherwise inaccessible to individuals.
- Major suppliers like Plymart and Progressive Lighting use this network to sell surplus materials. Example: right now there's 30,000 sq. ft. of tile, lighting chandeliers, fluorescent bulbs, and 83,000 sq. ft. of cabinet-grade poplar plywood listed in our surplus pages. Anyone from consumers to remodelers and subs to contractors can log in, get great prices, and buy up this surplus. It helps both sides.
- Advertisers can promote their products and resources within this network—seen by the exact type of person who would buy it.
- Most consumers don't know how to find things except in the yellow pages. Consumers have trouble finding a "niche" service provider, like, where do you find copper roofs? Suppliers of "niche" materials and services should advertise here.
- The "finder" feature (like find a subcontractor, find a contractor, etc.) is zip code driven. For example, consumers can search for builders and contractors by area.
- Remodelers or subs can manage day-to-day operations, like enter their customer information, keep a call log, and maintain a project list. It's like a built-in operations manager.
- Contractor can list jobs available; workers can go to the site to find a job.
- Business professionals can network with contractors looking for bookkeepers, accountants, professional services like managing cash flow and inventory.

In summary, seeing the value of being a member of the BuildersJobDone.com network is a no-brainer, and light years beyond the purpose of a "yellow pages." Members have the ability to be included in the community of their peers, usually outside their immediate network of people that may otherwise be limited. Members have the ability to buy and sell surplus, find subs, resources of all kinds, and have access to tools online that would help to manage their day-to-day business that would otherwise be unaffordable.

The power and usefulness of BuildersJobDone.com will be as strong as there are people registered within the system to use it. 100,000 members nationwide would mean the

more Kambas' team could do for the members, and the more the members could do for each other. "In order for this to work, suppliers, subcontractors, contractors, everyone, needs to register within the network. The more members we have, the more services we have to offer. It is the users themselves who will build this network, and who will then benefit from it."

For less than a dollar a day investment in your business, you can have access to all the benefits of this unique website. To start with BuildersJobDone.com, just go online and sign up. Put in your profile information, and be connected with your peers in the industry. As a member of the BuildersJobDone network, even individual builder members will feel they are included in the overall building industry, and not just out there working independently on their own.

"A lot of people want this site to be a huge success because it really does work for the industry," Kambas said. "We are here to help make everyone in the building industry more successful. Just sign up, and let us help make that happen." BuildersJobDone.com wants to be your desktop of the future.